

Business Development Executive

We have an excellent opportunity within our Sales team for a Business Development Executive. The role focuses on delivering high levels of activity, seek out decision makers and efficiently grow the number of referring recruitment agencies.

The role is Monday-Friday, 09:00-17:30 and the salary is £27,500 per annum plus commission.

Hybrid working (2 days working from home) is offered following probation.

Main responsibilities:

- Delivering high levels of activity, seek out decision makers and efficiently grow the number of referring recruitment agencies
- Grow an existing patch of accounts known to PayStream
- Actively seek and engage new agencies
- The role will be 50% account growth and 50% new business
- To work to a strategy for new business development with the Sales Director & ICRM Team Leader

Minimum requirements:

- Minimum grade C in Maths and English GCSE (or equivalent)
- Extensive B2B sales experience
- Strong industry knowledge (payroll, umbrella or finance), or coming from a recruitment background would be desirable

Why work at PayStream?

We are a growing organisation with an excellent working culture. We pride ourselves on our people. In return for your hard work we offer the following company benefits:

- Great Place To Work Certified!
- 23 days annual leave (plus bank holidays) which increase with length of service
- Your birthday off
- Salary reviews every February

- Amazing monthly company social events and rewards (just look at our website and Facebook page!)
- Cycle to Work scheme
- Casual dress everyday
- Enhanced maternity/paternity benefits
- Professional qualification financial support
- Up to 6 days paid study leave for professional qualifications
- Long service awards
- Training and personal development
- Personal accident cover
- Free fresh fruit and refreshments
- Free flu vaccinations
- PLUS, our fantastic Christmas party!

...and a fantastic working environment! If you match the profile and would like to be part of the team. Please apply now by sending in your CV to careers@paystream.co.uk