

The Contractor Market Report November 2019

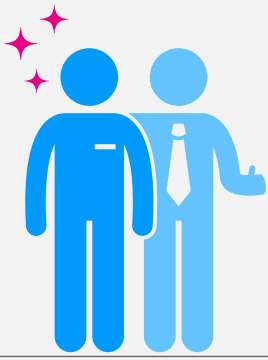
Here we highlight the latest contractor market trends taken from REC's latest **Jobs Outlook Survey** that was carried out in November.



Agency worker demand

Over the next 3 months **83%** of end clients plan to **hold or increase** agency worker numbers.

Over the next 4 - 12 months **81%** of end clients plan to **hold or increase** agency worker numbers.



Throughout November the two most important reasons for using agency staff was to help cover **peaks in demand** as well as **covering leave or absences**.

Micro & small sized businesses (0-49 employees) anticipate the biggest need for agency workers in the short-term.



Agency worker sector

The **three sectors** likely to see the **greatest demand** for agency staff over the **next 3 months** are...

Sales & Retail

Drivers

Health & Social Care

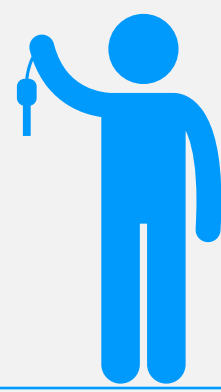
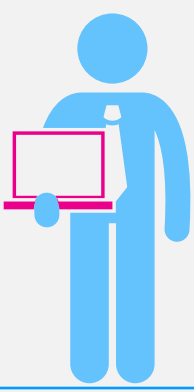


The **three sectors** likely to experience a **skills shortage** for agency staff are...

Technology

Construction

Drivers



Recruitment agency trends

In November the most popular recruitment channel used to recruit temporary workers was **former employees & word of mouth** at **82%**, followed by **people approach us** at **73%**.

73% of end clients are **satisfied with the service** provided by their recruitment agencies over the last 2 years.



94% of respondents cited that an agency's **quality of service** was the most important selection criterion, followed closely by **agency expertise in terms of regions and sectors covered** at **90%**.



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