

The Contractor Market Report August 2019

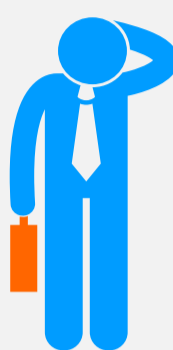
Here we highlight the latest contractor market trends taken from REC's latest Jobs Outlook Survey that was carried out in August.



Agency worker demand

Over the next 3 months **81%** of end clients plan to **hold or increase** agency worker numbers.

Over the next 4 - 12 months **79%** of end clients plan to **hold or increase** agency worker numbers.



Throughout August the two most important reasons for using agency staff was to help cover **leave or absences** as well as **peaks in demand**.

Micro & small sized businesses (0-49 employees) anticipate the biggest need for agency workers in the short-term.



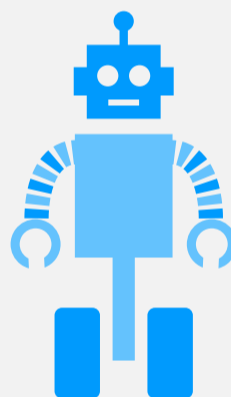
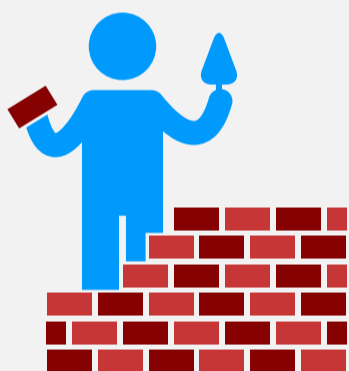
Agency worker sector

The **three sectors** likely to see the **greatest demand** for agency staff over the **next 3 months** are...

Construction

Education

Technology



The **sectors** likely to experience a **skills shortage** for agency staff are...

Education

Hospitality

Technology



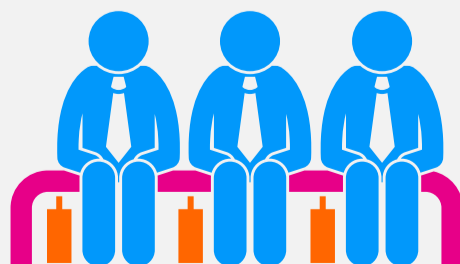
Recruitment agency trends

In August, the most popular recruitment channel used by temporary workers was **former employees & word of mouth** at **76%**, followed by **internal referrals** at **63%**.

70% of end clients are **satisfied with the service** provided by their recruitment agencies over the last 2 years.



91% of respondents cited that an agency's **quality of service** was the most important selection criterion, followed closely by **agency expertise in terms of regions and sectors covered** at **87%**.



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