

The Contractor Market Report July 2019

Here we highlight the latest contractor market trends taken from REC's latest **Jobs Outlook Survey** that was carried out in July.



Agency worker demand

Over the next 3 months **82%** of end clients plan to **hold or increase** agency worker numbers.

Over the next 4 - 12 months **83%** of end clients plan to **hold or increase** agency worker numbers.



Throughout July the two most important reasons for using agency staff was to help cover **leave or absences** as well as **peaks in demand**.

Micro & small sized businesses (0-49 employees) anticipate the biggest need for agency workers in the short-term.



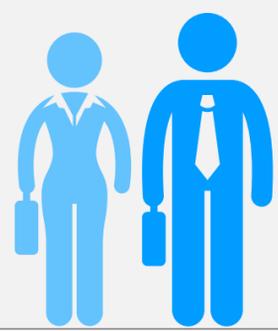
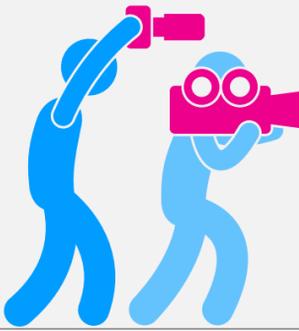
Agency worker sector

The **three sectors** likely to see the **greatest demand** for agency staff over the **next 3 months** are...

Marketing, Media & Creative

Drivers

Legal & HR



The **sectors** likely to experience a **skills shortage** for agency staff are...

Education

Engineering & Technical

Health & Social Care



Recruitment agency trends

In July, the most popular recruitment channel used by temporary workers was **former employees & word of mouth** at **73%**, followed by **internal referrals** at **62%**.

74% of end clients are **satisfied with the service** provided by their recruitment agencies over the last 2 years.



92% of respondents cited that both an agency's **expertise in terms of regions and sectors covered** as well as their **quality of service** were the most important criterion when selecting agency partners.



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