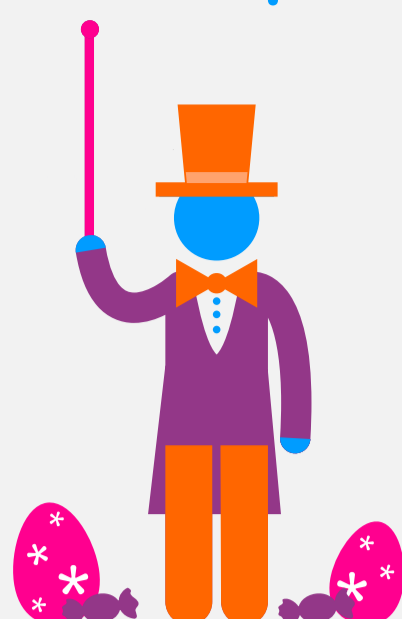


The Contractor Market Report

April 2019

Here we highlight the latest contractor market trends taken from REC's latest **Jobs Outlook Survey** that was carried out in April.



Agency worker demand

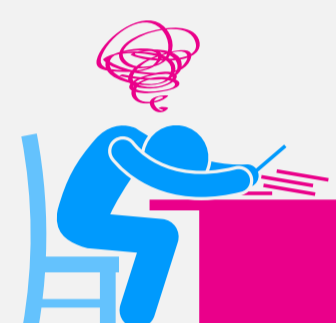
Over the next 3 months **84%** of end clients plan to **hold or increase** agency worker numbers.

Over the next 4 - 12 months **77%** of end clients plan to **hold or increase** agency worker numbers.



Throughout April the two most important reasons for using agency staff was to help **cover peaks in demand** as well as **covering leave or absences**.

Micro & small sized businesses (0-49 employees) anticipate the biggest need for agency workers in the short-term.



Agency worker sector

The **three sectors** likely to see the **greatest demand** for agency staff over the **next 3 months** are...

Engineering & Technical

Marketing, Media & Creative

Technology

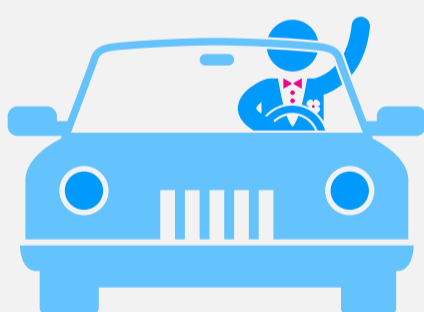


The **sectors** likely to experience a **skills shortage** for agency staff are...

Construction

Drivers

Engineering & Technical



Recruitment agency trends

In April, the most popular recruitment channel used by temporary workers was **former employees & word of mouth** at **72%**. **People approach us** was also high on the list at **67%**.

70% of end clients are **satisfied with the service** provided by their recruitment agencies over the last 2 years.



97% of respondents cited an agency's **quality of service** to be the most important agency selection criterion. **Agency expertise in terms of regions and sectors covered** was the second most popular choice at **84%**, followed by the **price/cost of workers** at **74%**.



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