

The Contractor Market Report March 2019

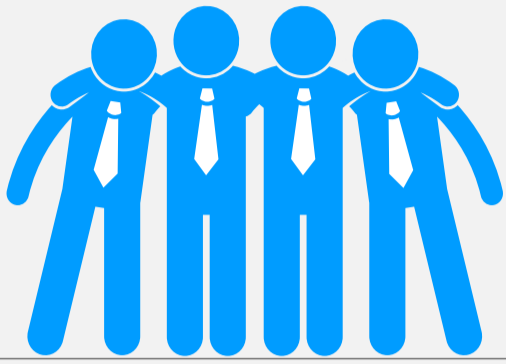
Here we highlight the latest contractor market trends taken from REC's latest **Jobs Outlook Survey** that was carried out in March.



Agency worker demand

Over the next 3 months **77%** of end clients plan to **hold or increase** agency worker numbers.

Over the next 4 - 12 months **68%** of end clients plan to **hold or increase** agency worker numbers.



Throughout March the two most important reasons for using agency staff was to help **cover peaks in demand** as well as **covering leave or absences**.

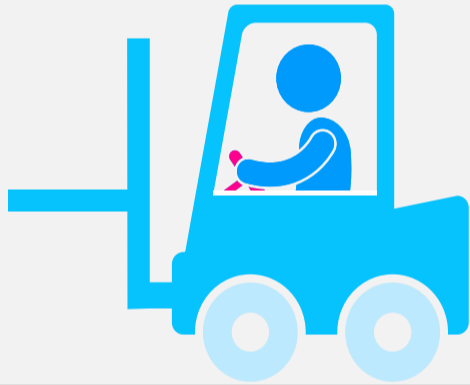
Micro & small sized businesses (0-49 employees) anticipate the biggest need for agency workers in the short-term.



Agency worker sector

The **two sectors** likely to see the **greatest demand** for agency staff over the **next 3 months** are...

Construction



Drivers



The **sectors** likely to experience a **skills shortage** for agency staff are...

Construction



Education



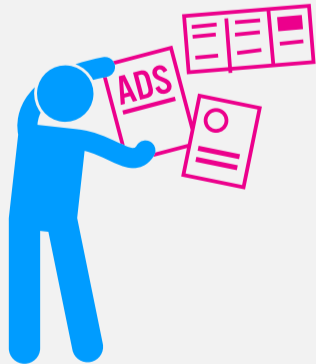
Drivers



Recruitment agency trends

In March, the most popular recruitment channel used by temporary workers was **former employees & word of mouth** at **63%**. **Advertise on own website** and **people approach us** were also popular at **57%**.

66% of end clients are **satisfied with the service** provided by their recruitment agencies over the last 2 years.



95% of respondents cited an agency's **quality of service** to be the most important agency selection criterion. **Agency expertise in terms of regions and sectors covered** was the second most popular choice at **83%**, followed by the **price/cost of workers** at **71%**.

