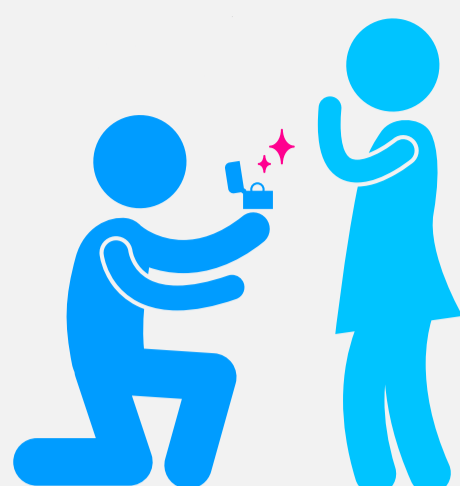


The Contractor Market Report February 2019

Here we highlight the latest contractor market trends taken from REC's latest **Jobs Outlook Survey** that was carried out in February.



Agency worker demand

Over the next 3 months **81%** of end clients plan to **hold or increase** agency worker numbers.

Over the next 4 - 12 months **74%** of end clients plan to **hold or increase** agency worker numbers.



Throughout February the two most important reasons for using agency staff was to help **cover peaks in demand** as well as **covering leave or absences**.

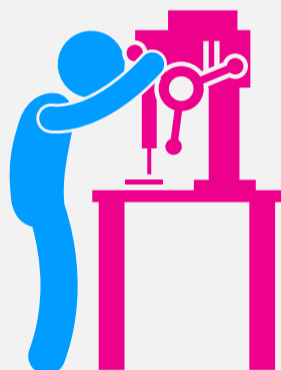
Micro & small sized businesses (0-49 employees) anticipate the biggest need for agency workers in the short-term.



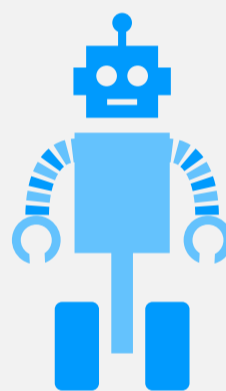
Agency worker sector

The **two sectors** likely to see the **greatest demand** for agency staff over the **next 3 months** are...

Engineering & Technical



Technology



The **sectors** likely to experience a **skills shortage** for agency staff are...

Sales & Retail



Education



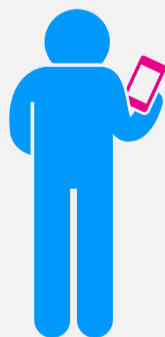
Engineering & Technical



Recruitment agency trends

In February, the most popular recruitment channel used by temporary workers was **former employees & word of mouth** at **60%**. **Advertise on own website** was also popular at **56%**.

68% of end clients are **satisfied with the service** provided by their recruitment agencies over the last 2 years.



96% of respondents cited an agency's **quality of service** to be the most important agency selection criterion. **Agency expertise in terms of regions and sectors covered** was the second most popular choice at **87%**, followed by the **price/cost of workers** at **72%**.



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