

The Contractor Market Report January 2019

Here we highlight the latest contractor market trends taken from **REC's latest Jobs Outlook Survey** that was carried out in January.



Agency worker demand

Over the next 3 months **77%** of end clients plan to **hold or increase** agency worker numbers.



Over the next 4 - 12 months **70%** of end clients plan to **hold or increase** agency worker numbers.



Throughout January the two most important reasons for using agency staff was to help **cover peaks in demand** as well as **covering leave or absences**.



Micro & small sized businesses (0-49 employees) anticipate the biggest need for agency workers in the short-term.



Agency worker sector

The **two sectors** likely to see the **greatest demand** for agency staff over the **next 3 months** are...

Sales & Retail

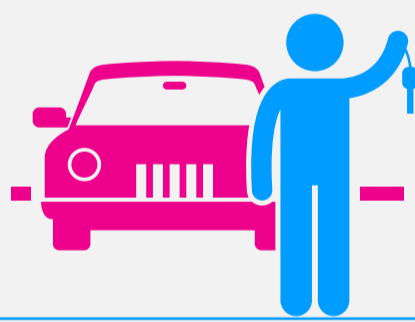


Construction

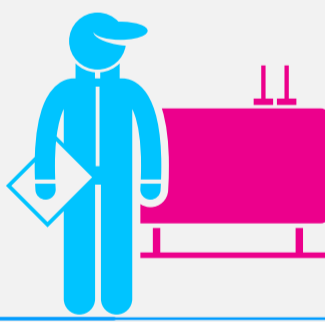


The **sectors** likely to experience a **skills shortage** for agency staff are...

Drivers



Industrial



Education

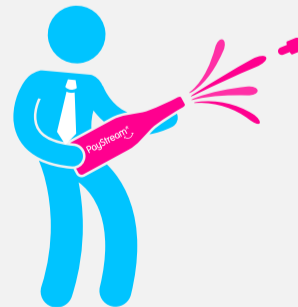


Recruitment agency trends

In January, the most popular recruitment channel used by temporary workers was to **advertise on own website** at **56%**. **Former employees & word of mouth** was also popular at **55%**.



71% of end clients are **satisfied with the service** provided by their recruitment agencies over the last 2 years.



87% of respondents cited an agency's **quality of service** to be the most important agency selection criterion. **Agency expertise in terms of regions and sectors covered** was the second most popular choice at **77%**, followed by the **price/cost of workers** at **74%**.



For more information on how PayStream can help call,
0161 929 6000
newbusiness@paystream.co.uk www.paystream.co.uk

PayStream*