

# The Contractor Market Report

## - April 2018

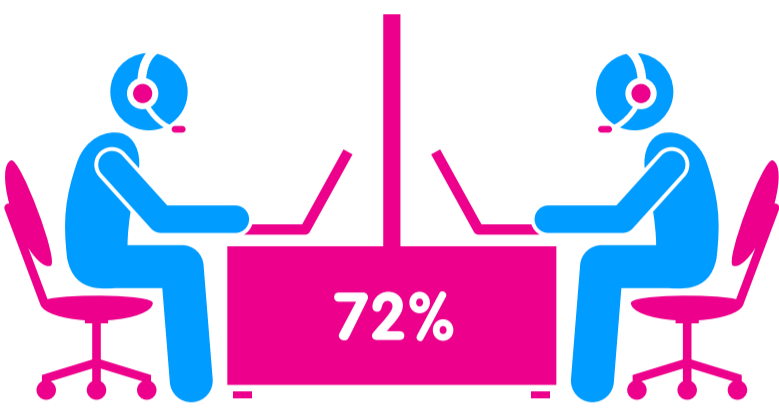
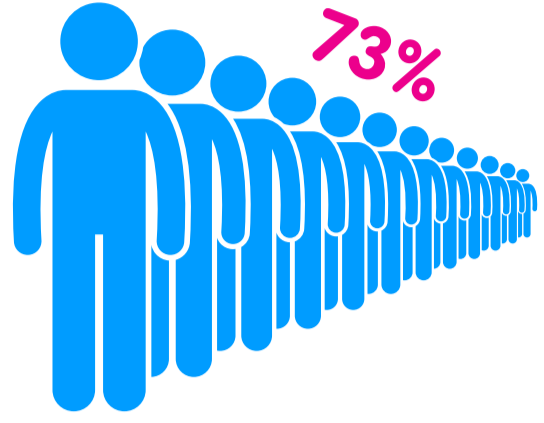
Here we highlight the latest contractor market trends taken from **REC's latest Jobs Outlook Survey** that was carried out in April.



### Agency worker demand

**78%** of end clients plan to hold or increase agency worker numbers over the next **3 months**.

**73%** also plan to hold or increase agency worker numbers in the next **4 - 12 months**.

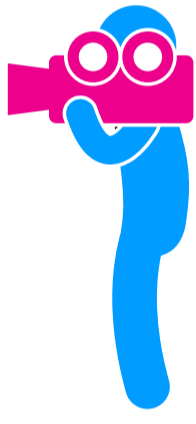


Throughout April the most important reason for using agency staff was to cover **peaks in demand** at **72%**, followed by **covering leave or absences** at **68%**.

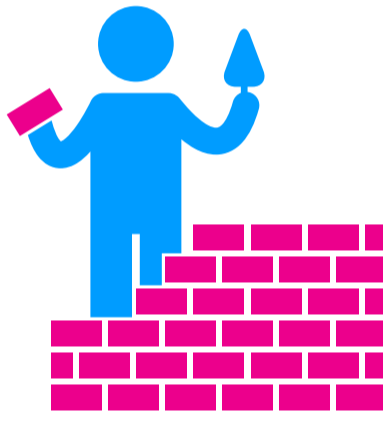
In April **micro and small businesses** anticipated the biggest need for agency workers in the short-term.

### Agency worker sector

The **three sectors** likely to see the **greatest demand** for agency staff over the **next 3 months** are...



Marketing, Media & Creative



Construction



Office Professionals

The **sectors** likely to experience a **skills shortage** for agency staff are...



Hospitality



Construction



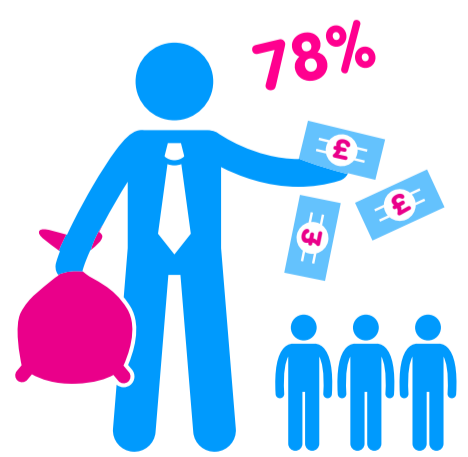
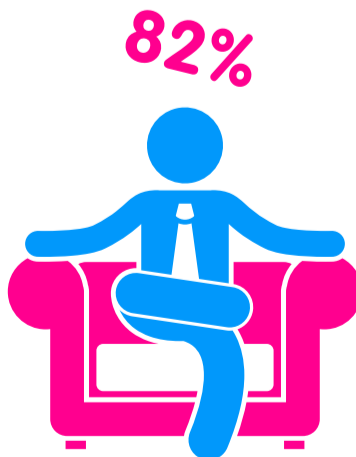
Health and social care

### Recruitment agency trends



Like previous months, a company's **former employees & asking around** is still the most popular recruitment channel at **67%**. **Advertise on own website** has moved up to joint second place at **56%** alongside **people approaching us**.

**78%** of end clients are satisfied with the service provided by their **recruitment agencies** over the last 2 years.



More respondents who recruit temporary agency workers continue to think **quality of service** at **95%** and **expertise of an agency** at **82%** are more important than the **cost of workers** at **78%**. Meanwhile, **50%** consider **membership of a trade organisation** important, the highest proportion since June 2016.

### Find out more

To see how PayStream can help you and your contractors call our New Business Team on **0800 197 6516** or email **newbusiness@paystream.co.uk**

