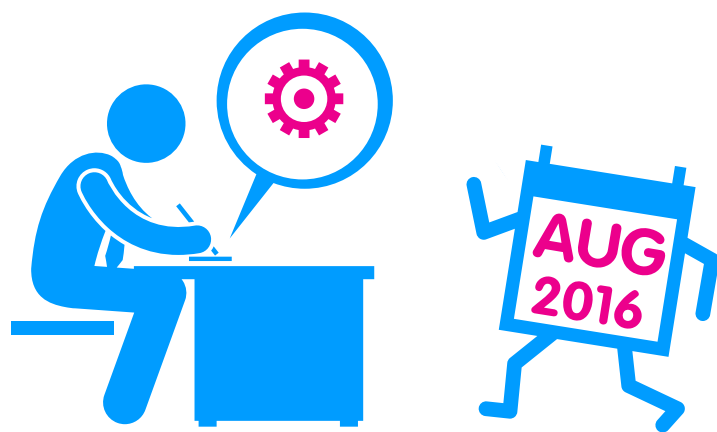


The Contractor Market Report

– August 2016

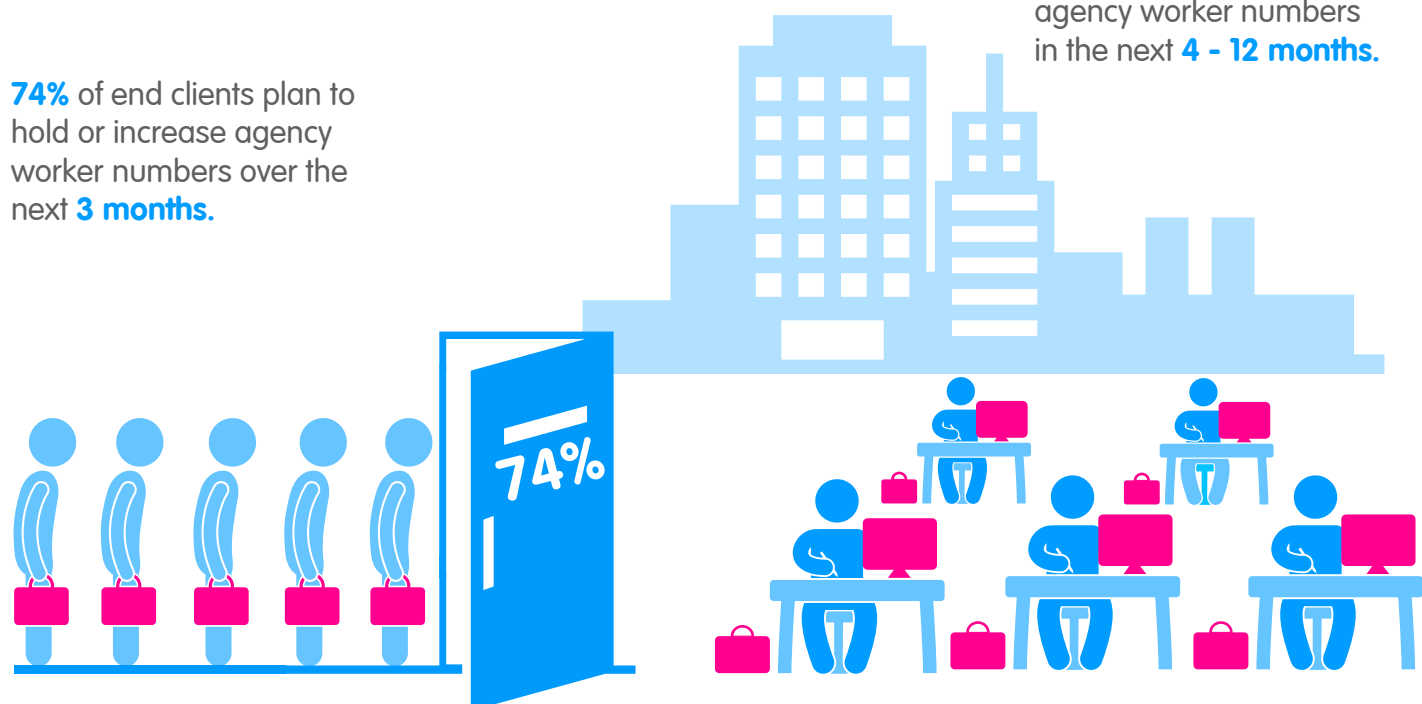
Here we highlight the latest contractor market trends taken from **REC's latest Jobs Outlook Survey** that was carried out in June.



Agency worker demand

74% of end clients plan to hold or increase agency worker numbers over the next **3 months**.

73% plan to hold or increase agency worker numbers in the next **4 - 12 months**.



68% of hirers state that using agency workers enables them to cover **peaks in demand**.



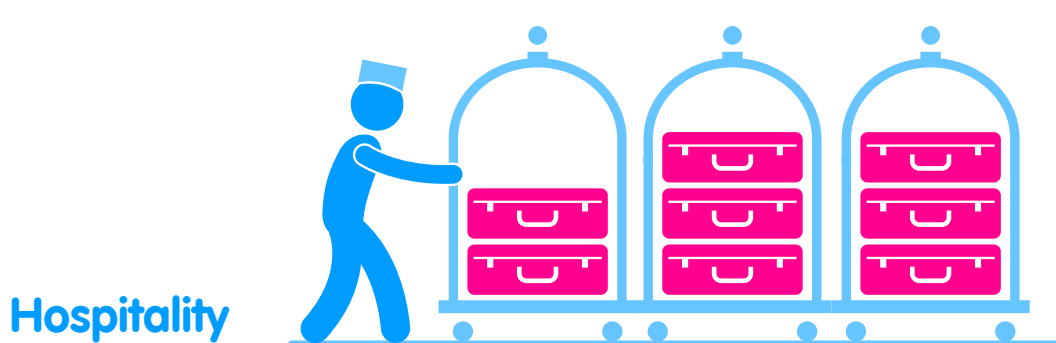
65% of hirers state that using agency workers enables them to cover **leave or absences**.



Small businesses anticipate the biggest need for hiring **short-term** agency workers.

Agency worker sector

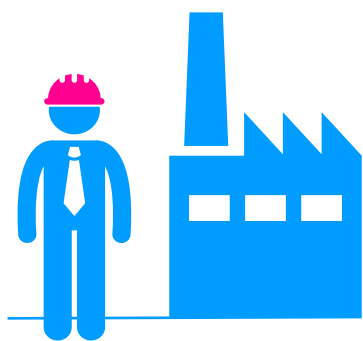
The only **sector** likely to see the **greatest demand** for agency staff over the next **3 months** is...



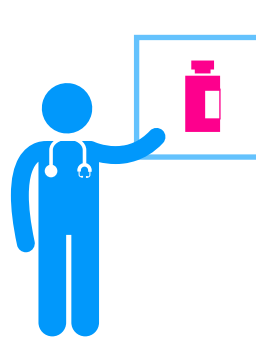
The **sectors** likely to experience a **skills shortage** for agency staff are...



Construction



**Engineering/
Technical**



**Health/
Social Care**

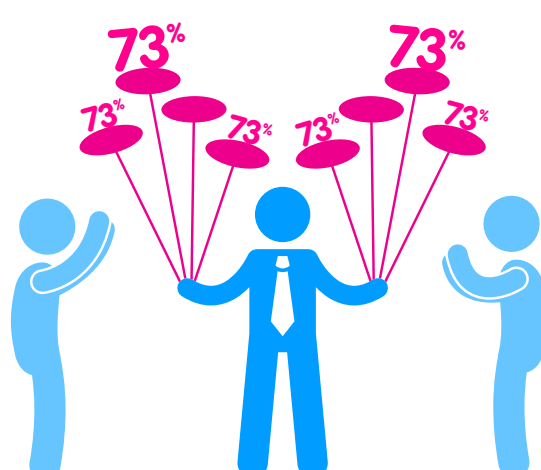


Hospitality

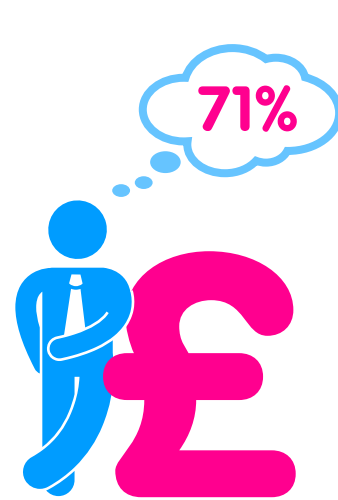
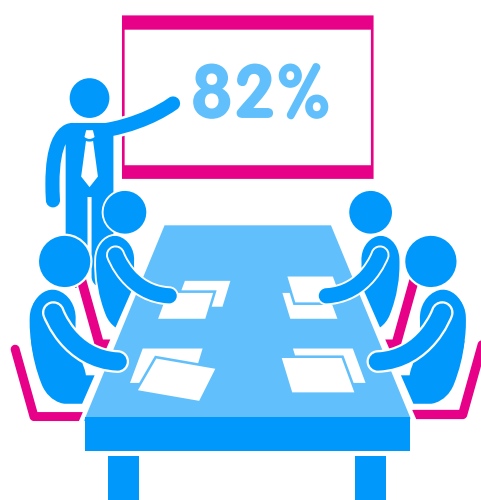
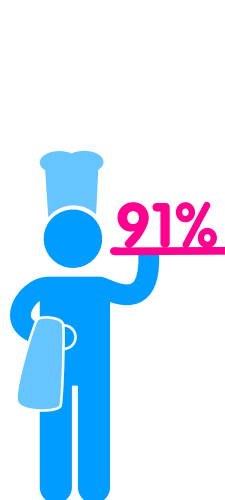
Recruitment agency trends



Like previous months, a company's **former employees** and **word of mouth** is still the most popular recruitment channel to use.



73% of end clients are satisfied with the service provided by their **recruitment agencies** over the last 2 years.



Quality of service is still the most important agency selection criterion, having grown from 88% last month to **91%**. The second most important factor is **agency expertise** in terms of regions and sectors covered which has grown from 76% in July to **82%** in August, followed by the **price / cost of workers** which although had dropped in importance in July has now grown from 69% to **71%**.

Find out more

To see how PayStream can help you and your contractors
call our New Business Team on 0800 197 6516
or email newbusiness@paystream.co.uk

PayStream*
Makes Perfect Sense...