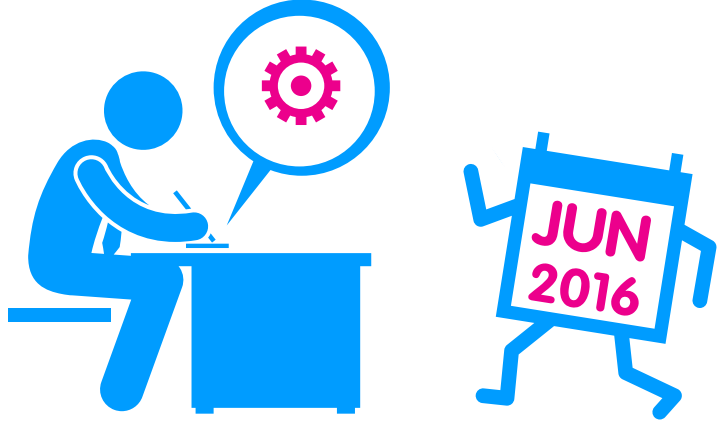


The Contractor Market Report

– June 2016

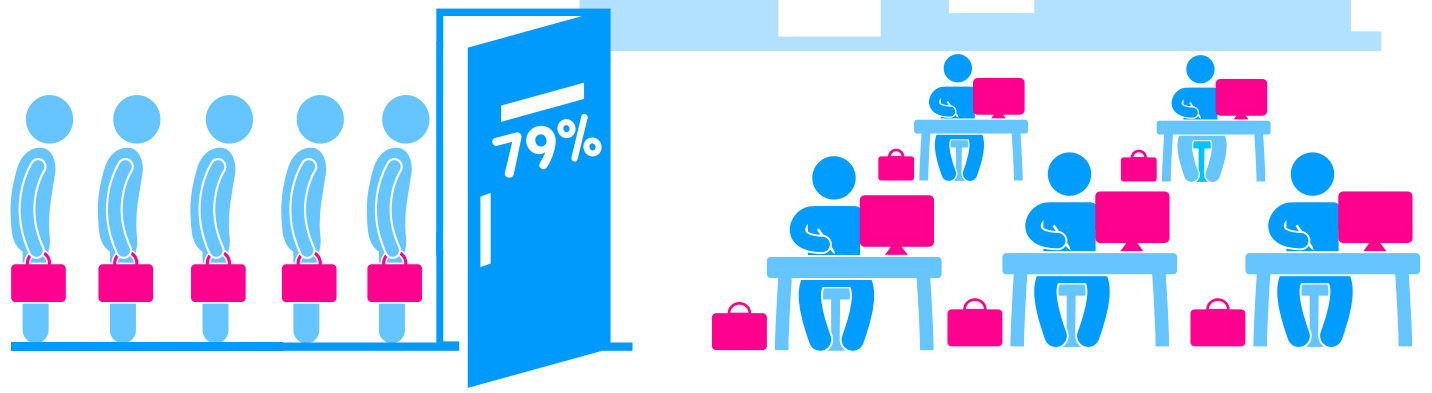
Here we highlight the latest contractor market trends taken from **REC's latest Jobs Outlook Survey** that was carried out in May.



Agency worker demand

79% of end clients plan to hold or increase agency worker numbers over the next **3 months**.

76% plan to hold or increase agency worker numbers in the next **4 - 12 months**.



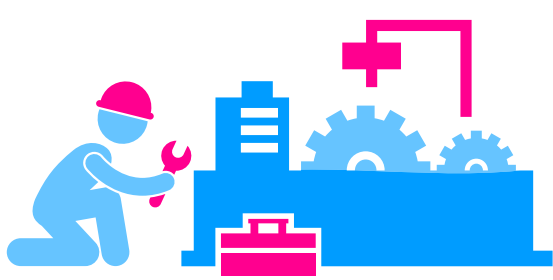
71% of hirers state that using agency workers enables them to cover **peaks in demand**.



Small businesses anticipate the biggest need for hiring **short-term** agency workers.

Agency worker sector

The **sectors** likely to see the **greatest demand** for agency staff over the **next 3 months** are...

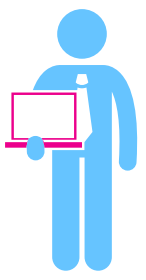


Industrial

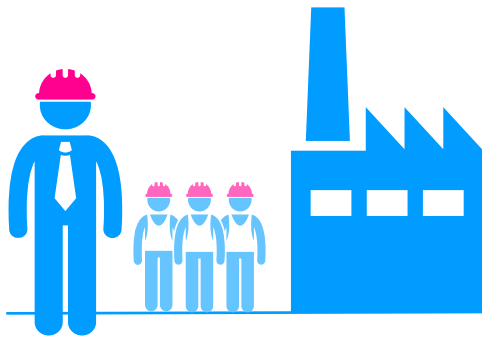


Drivers

The **sectors** likely to experience a **skills shortage** for agency staff are...



Technology



Engineering/ Technical

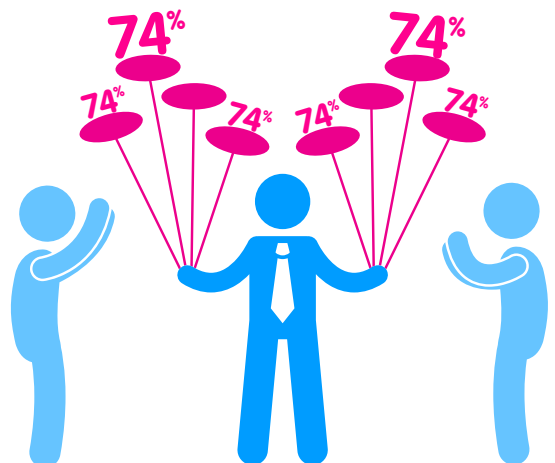


Hospitality

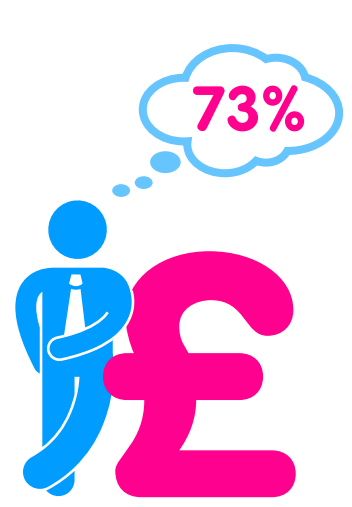
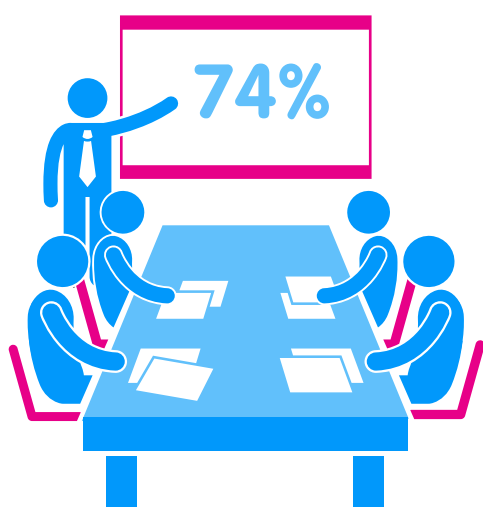
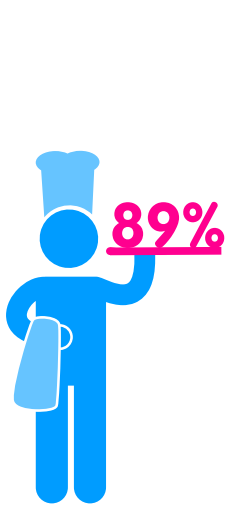
Recruitment agency trends



A company's **former employees** and **word of mouth** have become the most popular recruitment channel to use. The second most popular is the use of a **companies own website**.



74% of end clients are satisfied with the service provided by their **recruitment agencies** over the last 2 years.



Quality of service is still the most important agency selection criterion at **89%**. The second most important factor is **agency expertise** in terms of regions and sectors covered at **74%**, followed closely by the **price / cost of workers** at **73%**.

Find out more

To see how PayStream can help you and your contractors call our **New Business Team** on **0800 197 6516** or email **newbusiness@paystream.co.uk**

