

The Contractor Market Report October 2019

Here we highlight the latest contractor market trends taken from REC's latest Jobs Outlook Survey that was carried out in October.



Agency worker demand

Over the next 3 months **82%** of end clients plan to **hold or increase** agency worker numbers.

Over the next 4 - 12 months **80%** of end clients plan to **hold or increase** agency worker numbers.



Throughout October the two most important reasons for using agency staff was to help cover **peaks in demand** as well as **proving short term access to key strategic skills**.

Micro & small sized businesses (0-49 employees) anticipate the biggest need for agency workers in the short-term.



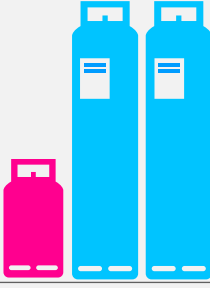
Agency worker sector

The **three sectors** likely to see the **greatest demand** for agency staff over the **next 3 months** are...

Industrial

Drivers

Hospitality



The **sectors** likely to experience a **skills shortage** for agency staff are...

Technology

Hospitality

Construction



Recruitment agency trends

In October the most popular recruitment channel used to recruit temporary workers was **former employees & word of mouth** at **84%**, followed by **people approach us** at **71%**.

73% of end clients are **satisfied with the service** provided by their recruitment agencies over the last 2 years.



95% of respondents cited that an agency's **quality of service** was the most important selection criterion, followed closely by **agency expertise in terms of regions and sectors covered** at **87%**.

